# DATA ANALYSIS FOR THE AUTOMOTIVE INDUSTRY

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## RECORD OF CAR SALES IN INDIA

The sale of cars in India has seen a steady rise over the years. However, it witnessed a sharp dip during 2019 and 2020. It should be because of COVID-19. However, now that the situation is better, it is predicted that the sales will rise again.

# BEST TIME TO LAUNCH A NEW CAR

The data from 2020 and 2021 suggests that the best time to launch a new car should be around the month of July as the period between July-March is when most cars are bought.







### **FAVORITE CAR SPECIFICATIONS**

- From the above charts, we may conclude
- that the most popular specifications are:
- 5-Seater cars
- SUVs or Sedans
- Manual/Automatic
  - Electric cars are yet to claim the market.



#### FUEL TYPE

Petrol and Diesel cars are most preferred. However, this choice has chances of getting influenced by rising in petrol and diesel rates.





Cylinders ●10 ●12 ●16 ●2 ●3 ●4 ●5 ●6 ●8

#### Count of Model by Cylinder\_Configuration and Make



#### **CYLINDER SPECIFICATIONS**

Cars with 4 cylinders with 4 valves each with an In-line configuration dominate the market.



# ENGINE SPECIFICATIONS

FWD (Front Wheel Drive) takes up a major market share.

This should be due to the pricing segment.